### FedEx Compatible Solution Shippo earns the 2021 Envision Award!

Recognition for a new, outstanding Compatible Solution







#### Back this year: The Envision Award

#### Awarding a new, outstanding Compatible Solution

For the second year, we are pleased to announce the Envision Award. This annual award is given to a new Compatible solution that has performed to a high standard during its first full year in the program. By highlighting up and coming companies that illustrate consistent growth and excellence, the Envision Award incentivizes new program entrants to the FedEx Compatible Program to provide the best shipping experience to our mutual customers.



The Envision Award winner can proudly display this badge on their website and other marketing materials.

# Shippo earns the 2021 Envision Award

Shippo makes shipping effortless for businesses of all sizes.

During a tumultuous year, many businesses were forced to move online for the first time, while others increased their e-commerce investments to keep up with the shifting global economy.

Shippo's participation in the FedEx Compatible Program has helped lower the barriers to entry for many of these businesses by allowing them to seamlessly adopt and leverage our services to better meet the needs of their customers and fuel growth.

Shippo's software makes it easy to find the best shipping option for every order across all sales channels so that merchants can keep up with customer needs while helping reduce costs and increase operational efficiency.

From an e-commerce standpoint, Shippo integrates with the top platforms to help streamline the fulfillment process.

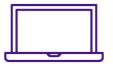
Users are also able to customize their shipping process, sending personalized tracking information via email, creating return labels, and more.

If further customization is required, users can also access Shippo's API to meet their unique needs.



An American software company that helps e-commerce businesses, online marketplaces, and platforms integrate shipping with multiple carriers through their API and web application.





## Why did Shippo win for 2021?

Within their first 12 months, Shippo was extremely successful in onboarding a large number of new customers. They are also supporters of FedEx features that help enable e-commerce, such as Hold at Location (HAL) and One Rate. Shippo truly supports our mission to help small-and-medium businesses grow and become successful.

Moreover, Shippo has performed at an exceptionally high level since joining the Compatible program. They are engaged with separate FedEx groups, such as Cross Border and E-Commerce Alliances, which shows their eagerness to grow and be involved. Shippo aims to take advantage of all that FedEx has to offer.

Shippo is a strong role model for any new provider coming into the program, and we expect great things to come from them.
Congratulations to Shippo, our second-ever Envision Award recipient!

