

FedEx Trade Index National Small Business Leaders Poll: February 15, 2018

## **Overview of the FedEx National Small Business Leaders Poll**

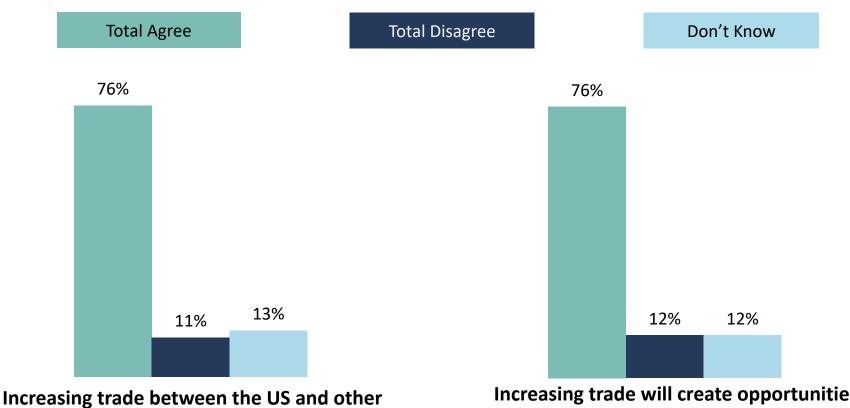
Morning Consult, on behalf of FedEx, conducted a national survey of 1,000 small business leaders from January 29-30, 2018. The survey used a stratified design based on company size and industry sector. Morning Consult interviewed small business leaders with titles such as owner, founder, chief executive, president, vice president, and other C-suite titles.

Business Size	Percent
Under 20	37%
20-99 Employees	34%
100-500 Employees	29%



#### Substantial majority of small business leaders agree trade improves the economy

Please indicate if you agree or disagree with the statements...

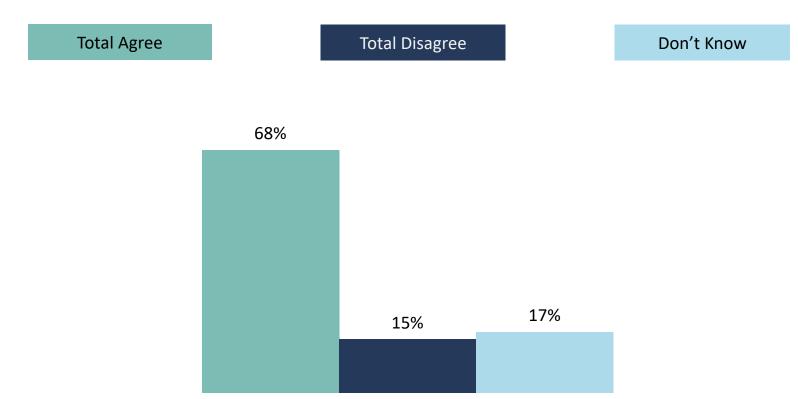


countries will improve the economy overall

Increasing trade will create opportunities and jobs

### Slightly more than 2 in 3 agree the US risks falling behind if it is not included in trade agreements

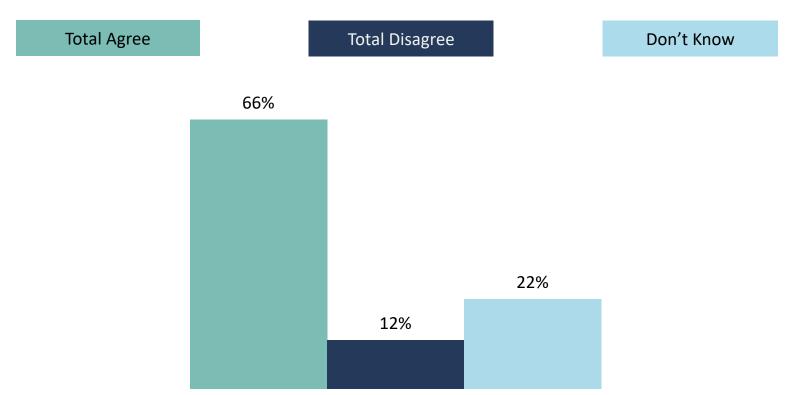
How much do you agree or disagree with the statement...



The United States risks falling behind other regions of the world if it is not included in trade agreements and treaties

#### 2 in 3 small business leaders agree that the best way to reduce the trade deficit is by increasing the number of exports

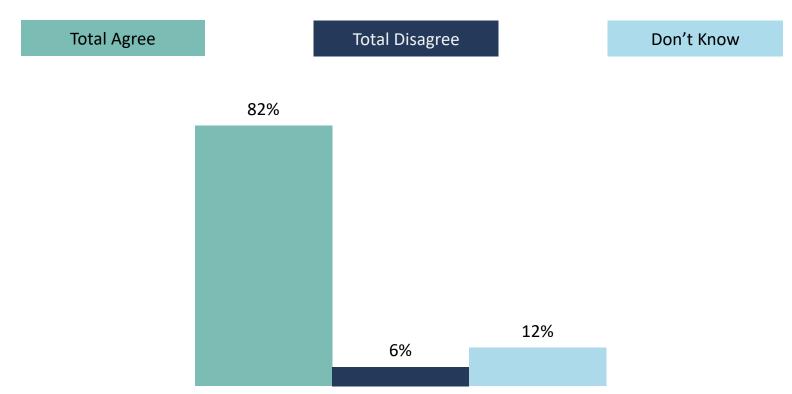
How much do you agree or disagree with the statement...



The best way the United States can reduce the trade deficit is by increasing the amount of exports

# More than 8 in 10 say programs addressing job retraining and skills upgrades need to be a priority for the US to compete globally

How much do you agree or disagree with the statement...



Programs addressing job retraining and skills upgrades need to be a priority for the U.S. to compete globally