



# FedEx®

## TRADE INDEX

— SPRING 2017 —

# 84%

**of small business leaders**

...say expanding trade between the U.S. and other countries is a good thing. That's up from 77% in our 2016 trade index.



**That number spikes to 95%** among small business leaders that trade with other countries.

# 80%

**of small business leaders**

...say increasing trade will improve the U.S. economy overall. That's up from 71% in 2016.



**3 of every 4 small business leaders**

...say increasing trade will create opportunities and jobs. That's up from 69% in 2016.



### Small business leaders agree:

 **74%**

U.S. manufacturers need access to foreign components and parts to be competitive

 **88%**

The U.S. needs to do a better job training and educating our workers to meet the needs of today's modern economy

Morning Consult, on behalf of FedEx, conducted a national survey of 1,592 small business executives from March 09-21, 2017. The survey used a stratified design based on company size and industry sector. Morning Consult interviewed small business executives with titles such as owner, founder, chief executive, president, vice president, director, and other C-suite titles. Results from the full survey have a margin of error of +/- two percentage points.